

Naples Area Market Report



December 2019

According to the 2019 Year End Market Report released by the Naples Area Board of REALTORS® (NABOR®), which tracks home listings and sales within Collier County (excluding Marco Island), existing home sales through December 2019 are the highest in a decade. Overall closed sales in 2019 increased 5.6 percent to 10,244 closed sales compared to 9,704 closed sales in 2018. In comparison, the only other year that came close to reaching this stellar sales activity was 2015, which had 10,154 closed sales.

Overall pending sales in 2019 also broke a record during the last decade; resulting in 12,604 total pending sales, a 9.4 percent increase over 2018, which reported 11,520 pending sales.

The 2019 Year End Market Report showed closed sales in 2019 increased in all but the \$2 million and above price category, which had a 4 percent decrease to 523 closed sales compared to 544 closed sales in 2018. Of those in this price category, 376 were for single-family homes. Condominium closed sales held steady with a 1.9 percent increase in 2019 to 5,085 compared to 4,990 in 2018, but broker analysts reviewing the year-end report anticipate closed sales of condominiums in January will be much higher, especially since pending sales for condominiums increased 28.8 percent in December.

A breakdown of December's closed sales by area showed Naples Beach reported the highest increase in closed sales during December with a 59.1 percent increase to 140 closed sales compared to 88 closed sales in December 2018. Closed sales by zip code revealed 34113 and 34108 commanded impressive increases, 62.3 percent and 61.5 percent, respectively, in December 2019 compared to December 2018.

While inventory fell 21 percent in 2019 to 5,401 properties compared to 6,801 properties in 2018, the Collier County market is still commanding a much higher supply than the state's average levels (as reported by Florida Realtors®). As such, the Market Report showed Collier County enjoyed 6.2 months of supply in the single-family home market during December, while the state reported 3.6 months of supply for the month. Likewise, the report showed 6.4 months of supply in the condominium market for December compared to 5.5 months of supply statewide. Interestingly, inventory levels dropped in all price categories except in the \$2 million and above condominium market, which reported a 16.3 percent increase in inventory during December.

Median closed prices in 2019 decreased 1.6 percent to \$332,514 from \$338,000 in 2018. Only the \$2 million and above price category had a significant increase of 6.7 percent during the year. But, on a month to month comparison, median closed prices in December 2019 increased 6.7 percent to \$348,000 compared to \$326,000 in December 2018. However, the overall average closed price in Collier County during 2019 increased 19.3 percent to \$772,380.

Showings remain on the rise as well. There were 10 showings for each listing reported in December 2019 compared to just 7 in December 2018.

Quick Facts

+ 32.3%

Change in
Total Sales
All Properties

+ 6.7%

Change in
Median Closed Price
All Properties

- 20.6%

Change in
Homes for Sale
All Properties

+ 9.7

Price Range With the
Strongest Sales:
\$300,001 to \$500,000

+ 7.2

Bedroom Count With
Strongest Sales:
3 Bedrooms

+ 9.4

Property Type With
Strongest Sales:
Single Family

Overall Market Overview	2
Single Family Market Overview	3
Condo Market Overview	4
Overall Closed Sales	5-6
Overall Median Closed Price	7-8
Overall Percent of Current List Price Received	9-10
Overall Days on Market until Sale	11-12
Overall New Listings by Month	13
Overall Inventory of Homes for Sale	14-15
Overall Listing and Sales Summary by Area	16
Naples Beach	17
North Naples	18
Central Naples	19
South Naples	20
East Naples	21
Immokalee/Ave Maria	22



Overall Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2018	12-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		1,048	981	- 6.4%	15,913	15,327	- 3.7%
Closed Sales		702	929	+ 32.3%	9,704	10,244	+ 5.6%
Days on Market Until Sale		94	97	+ 3.2%	95	101	+ 6.3%
Median Closed Price		\$326,000	\$348,000	+ 6.7%	\$338,000	\$332,514	- 1.6%
Average Closed Price		\$524,304	\$599,913	+ 14.4%	\$611,349	\$591,623	- 3.2%
Percent of Current List Price Received		95.4%	95.8%	+ 0.4%	95.5%	95.5%	0.0%
Pending Sales		676	817	+ 20.9%	11,520	12,604	+ 9.4%
Inventory of Homes for Sale		6,801	5,401	- 20.6%	—	—	—
Months Supply of Inventory		8.4	6.3	- 25.0%	—	—	—

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	12-2018	12-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		508	476	- 6.3%	8,028	7,718	- 3.9%
Closed Sales		362	475	+ 31.2%	4,714	5,159	+ 9.4%
Days on Market Until Sale		93	98	+ 5.4%	93	101	+ 8.6%
Median Closed Price		\$395,900	\$439,000	+ 10.9%	\$425,000	\$415,000	- 2.4%
Average Closed Price		\$647,244	\$772,380	+ 19.3%	\$778,104	\$754,560	- 3.0%
Percent of Current List Price Received		95.6%	95.9%	+ 0.3%	95.6%	95.9%	+ 0.3%
Pending Sales		356	405	+ 13.8%	5,670	6,305	+ 11.2%
Inventory of Homes for Sale		3,479	2,678	- 23.0%	—	—	—
Months Supply of Inventory		8.9	6.2	- 30.3%	—	—	—

Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



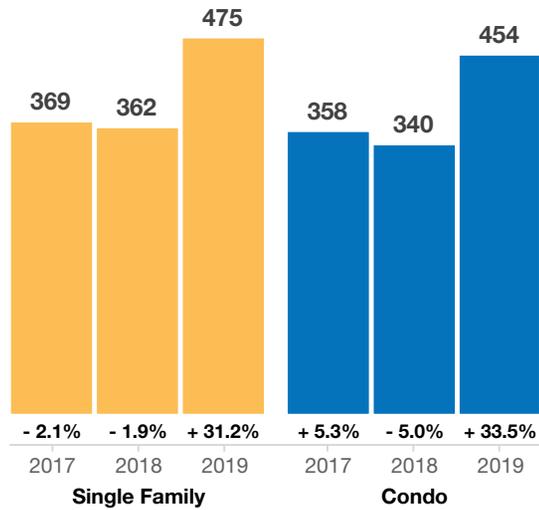
Key Metrics	Historical Sparkbars	12-2018	12-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		540	505	- 6.5%	7,885	7,609	- 3.5%
Closed Sales		340	454	+ 33.5%	4,990	5,085	+ 1.9%
Days on Market Until Sale		96	95	- 1.0%	97	102	+ 5.2%
Median Closed Price		\$255,000	\$262,500	+ 2.9%	\$265,000	\$260,000	- 1.9%
Average Closed Price		\$393,409	\$418,669	+ 6.4%	\$453,819	\$426,282	- 6.1%
Percent of Current List Price Received		95.1%	95.6%	+ 0.5%	95.4%	95.2%	- 0.2%
Pending Sales		320	412	+ 28.8%	5,850	6,299	+ 7.7%
Inventory of Homes for Sale		3,322	2,723	- 18.0%	—	—	—
Months Supply of Inventory		8.0	6.4	- 20.0%	—	—	—

Overall Closed Sales

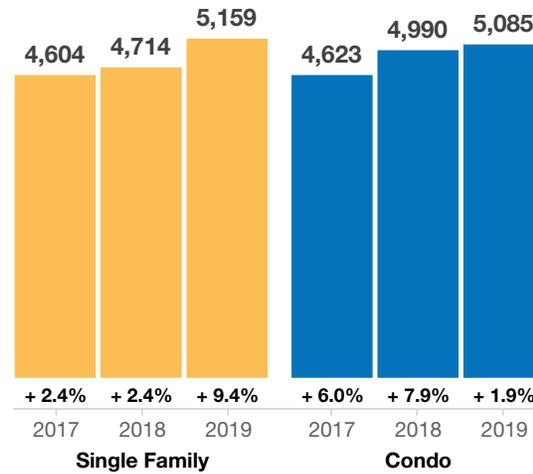
A count of the actual sales that closed in a given month.



December

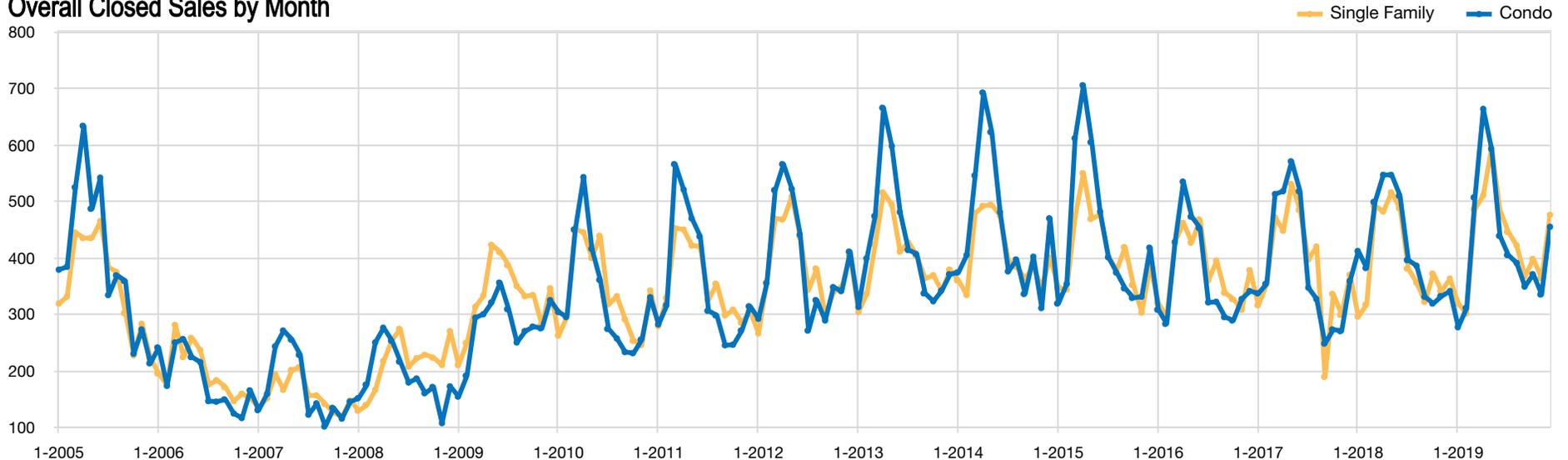


Year-to-Date



Total Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	318	+ 7.8%	276	- 32.8%
Feb-2019	300	- 5.1%	310	- 18.6%
Mar-2019	485	- 1.2%	506	+ 1.6%
Apr-2019	510	+ 6.0%	663	+ 21.4%
May-2019	595	+ 15.5%	592	+ 8.4%
Jun-2019	484	- 0.6%	438	- 13.9%
Jul-2019	445	+ 17.1%	404	+ 2.3%
Aug-2019	421	+ 18.6%	390	+ 1.3%
Sep-2019	366	+ 14.0%	348	+ 5.5%
Oct-2019	397	+ 7.0%	370	+ 16.4%
Nov-2019	363	+ 6.8%	334	+ 0.9%
Dec-2019	475	+ 31.2%	454	+ 33.5%
12-Month Avg	430	+ 9.4%	424	+ 1.9%

Overall Closed Sales by Month



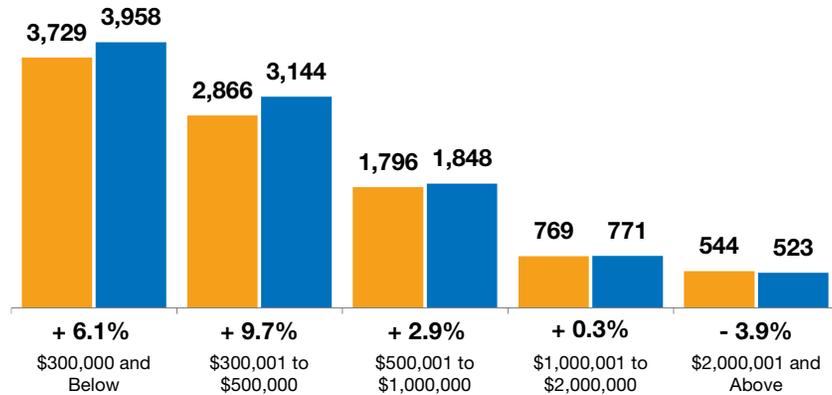
Overall Closed Sales by Price Range

A count of the actual sales that closed in a given month. Based on a rolling 12-month total.



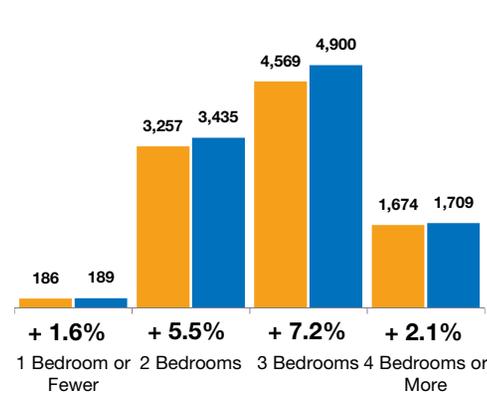
By Price Range

12-2018 12-2019



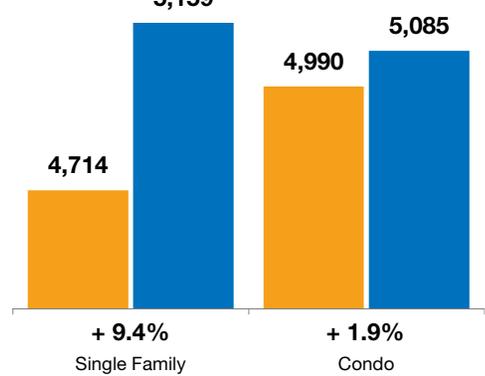
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range

	12-2018	12-2019	Change
\$300,000 and Below	3,729	3,958	+ 6.1%
\$300,001 to \$500,000	2,866	3,144	+ 9.7%
\$500,001 to \$1,000,000	1,796	1,848	+ 2.9%
\$1,000,001 to \$2,000,000	769	771	+ 0.3%
\$2,000,001 and Above	544	523	- 3.9%
All Price Ranges	9,704	10,244	+ 5.6%

Single Family

	12-2018	12-2019	Change
1 Bedroom or Fewer	1,001	1,080	+ 7.9%
2 Bedrooms	1,728	1,990	+ 15.2%
3 Bedrooms	1,193	1,249	+ 4.7%
4 Bedrooms or More	395	464	+ 17.5%
All Single Family	4,714	5,159	+ 9.4%

Condo

	12-2018	12-2019	Change
1 Bedroom or Fewer	2728	2878	+ 5.5%
2 Bedrooms	1138	1154	+ 1.4%
3 Bedrooms	603	599	- 0.7%
4 Bedrooms or More	374	307	- 17.9%
All Condo	4,990	5,085	+ 1.9%

By Bedroom Count

	12-2018	12-2019	Change
1 Bedroom or Fewer	186	189	+ 1.6%
2 Bedrooms	3,257	3,435	+ 5.5%
3 Bedrooms	4,569	4,900	+ 7.2%
4 Bedrooms or More	1,674	1,709	+ 2.1%
All Bedroom Counts	9,704	10,244	+ 5.6%

	12-2018	12-2019	Change
1 Bedroom or Fewer	22	26	+ 18.2%
2 Bedrooms	467	512	+ 9.6%
3 Bedrooms	2,707	3,003	+ 10.9%
4 Bedrooms or More	1,517	1,616	+ 6.5%
All Single Family	4,714	5,159	+ 9.4%

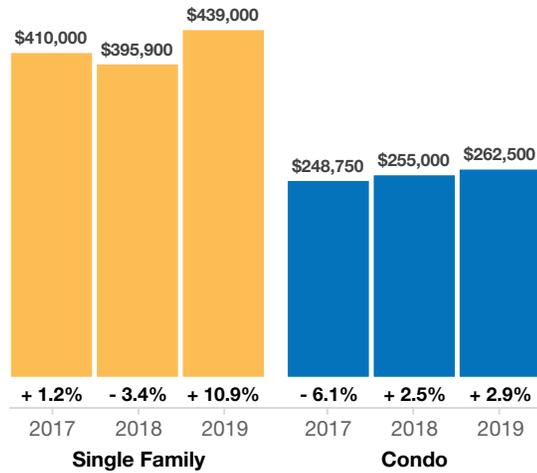
	12-2018	12-2019	Change
1 Bedroom or Fewer	164	163	- 0.6%
2 Bedrooms	2,790	2,923	+ 4.8%
3 Bedrooms	1,862	1,897	+ 1.9%
4 Bedrooms or More	157	93	- 40.8%
All Condo	4,990	5,085	+ 1.9%

Overall Median Closed Price

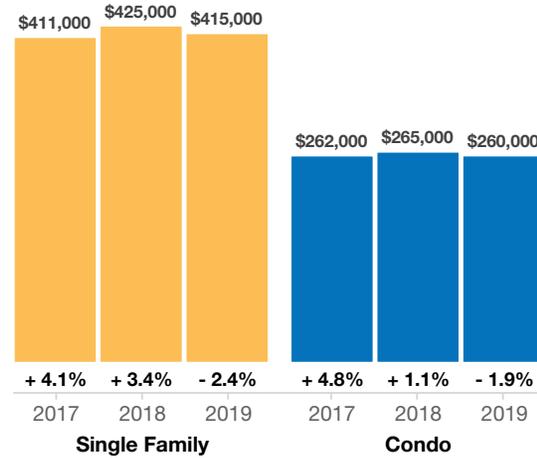
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



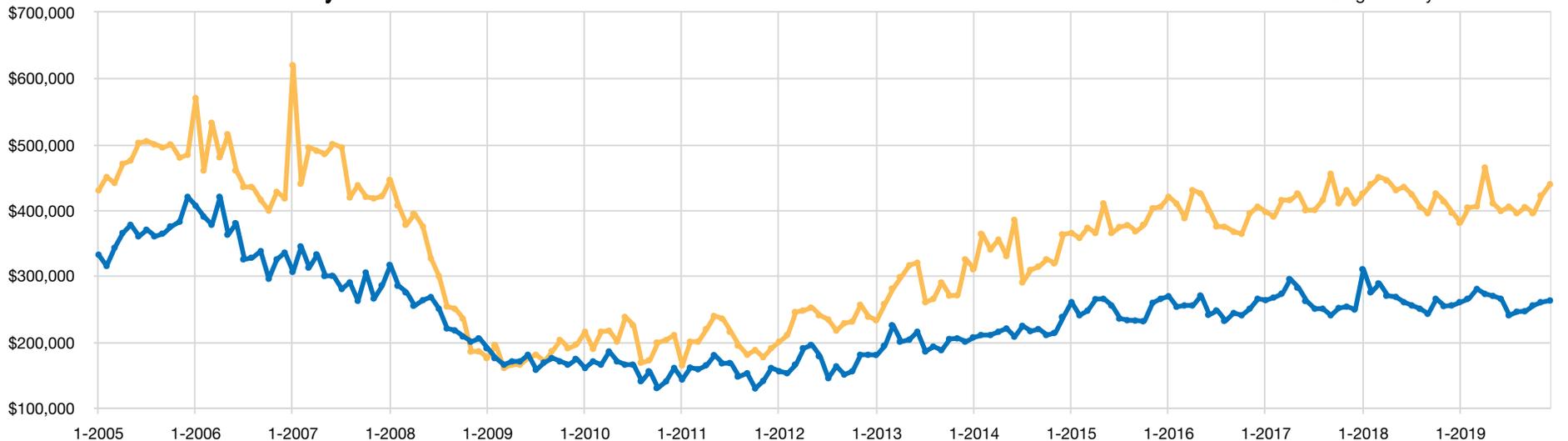
Year-to-Date



Median Closed Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	\$380,500	- 10.5%	\$260,000	- 16.1%
Feb-2019	\$403,750	- 8.0%	\$265,000	- 3.6%
Mar-2019	\$405,500	- 9.9%	\$280,000	- 2.9%
Apr-2019	\$464,500	+ 4.4%	\$272,500	+ 1.0%
May-2019	\$410,000	- 4.7%	\$269,500	+ 0.6%
Jun-2019	\$398,450	- 8.4%	\$265,000	+ 1.9%
Jul-2019	\$405,000	- 4.4%	\$240,000	- 5.9%
Aug-2019	\$395,000	- 2.5%	\$245,500	- 1.8%
Sep-2019	\$404,398	+ 2.4%	\$246,195	+ 1.6%
Oct-2019	\$395,000	- 7.1%	\$255,000	- 3.8%
Nov-2019	\$421,900	+ 2.2%	\$260,000	+ 2.4%
Dec-2019	\$439,000	+ 10.9%	\$262,500	+ 2.9%
12-Month Avg*	\$415,000	- 2.4%	\$260,000	- 1.9%

* Median Closed Price for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Overall Median Closed Price by Month



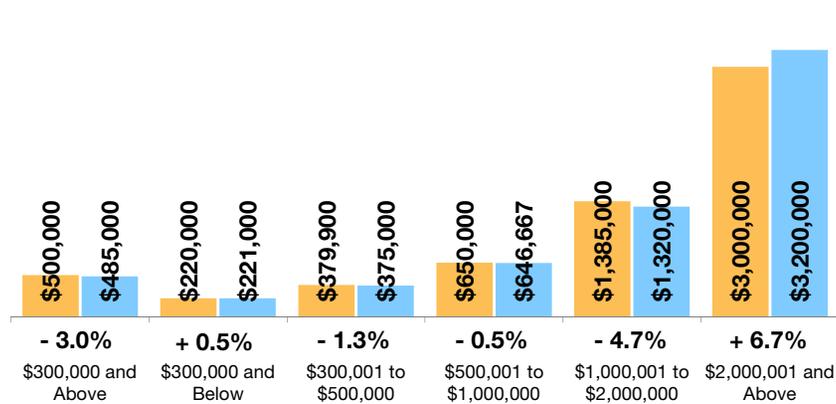
Overall Median Closed Price by Price Range

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



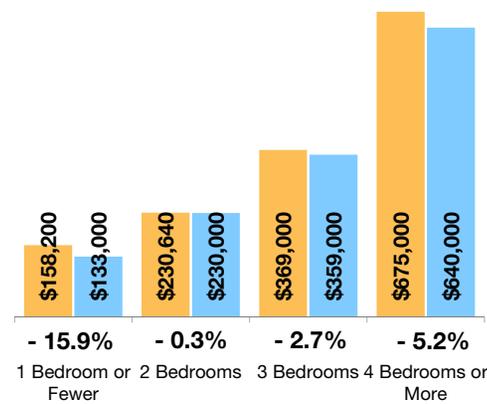
By Price Range

12-2018 12-2019



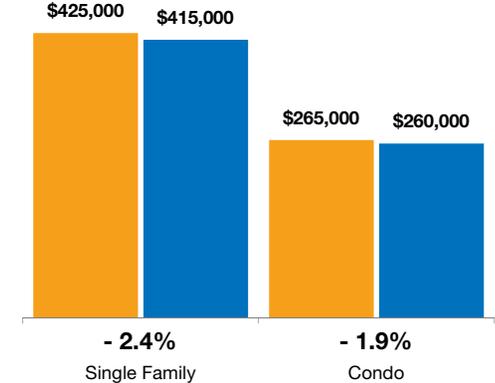
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range

	12-2018	12-2019	Change
\$300,000 and Above	\$500,000	\$485,000	- 3.0%
\$300,000 and Below	\$220,000	\$221,000	+ 0.5%
\$300,001 to \$500,000	\$379,900	\$375,000	- 1.3%
\$500,001 to \$1,000,000	\$650,000	\$646,667	- 0.5%
\$1,000,001 to \$2,000,000	\$1,385,000	\$1,320,000	- 4.7%
\$2,000,001 and Above	\$3,000,000	\$3,200,000	+ 6.7%
All Price Ranges	\$338,000	\$332,514	- 1.6%

Single Family

	12-2018	12-2019	Change
\$300,000 and Above	\$500,000	\$487,250	- 2.6%
\$300,000 and Below	\$259,900	\$260,000	+ 0.0%
\$300,001 to \$500,000	\$389,000	\$384,000	- 1.3%
\$500,001 to \$1,000,000	\$642,225	\$642,000	- 0.0%
\$1,000,001 to \$2,000,000	\$1,350,000	\$1,327,375	- 1.7%
\$2,000,001 and Above	\$3,250,000	\$3,395,000	+ 4.5%
All Single Family	\$425,000	\$415,000	- 2.4%

Condo

	12-2018	12-2019	Change
\$300,000 and Above	\$500,000	\$478,000	- 4.4%
\$300,000 and Below	\$202,000	\$202,500	+ 0.2%
\$300,001 to \$500,000	\$360,000	\$360,000	0.0%
\$500,001 to \$1,000,000	\$685,000	\$650,500	- 5.0%
\$1,000,001 to \$2,000,000	\$1,450,000	\$1,300,000	- 10.3%
\$2,000,001 and Above	\$2,600,000	\$2,725,000	+ 4.8%
All Condo	\$265,000	\$260,000	- 1.9%

By Bedroom Count

	12-2018	12-2019	Change
1 Bedroom or Fewer	\$158,200	\$133,000	- 15.9%
2 Bedrooms	\$230,640	\$230,000	- 0.3%
3 Bedrooms	\$369,000	\$359,000	- 2.7%
4 Bedrooms or More	\$675,000	\$640,000	- 5.2%
All Bedroom Counts	\$338,000	\$332,514	- 1.6%

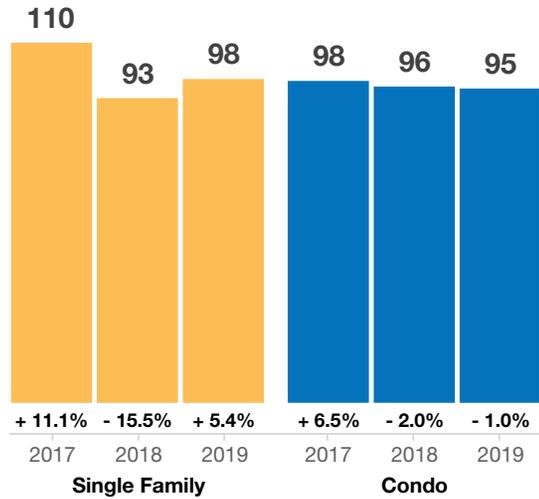
	12-2018	12-2019	Change
1 Bedroom or Fewer	\$92,500	\$87,000	- 5.9%
2 Bedrooms	\$275,000	\$285,000	+ 3.6%
3 Bedrooms	\$385,000	\$375,000	- 2.6%
4 Bedrooms or More	\$642,225	\$637,000	- 0.8%
All Single Family	\$425,000	\$415,000	- 2.4%

Overall Days on Market Until Sale

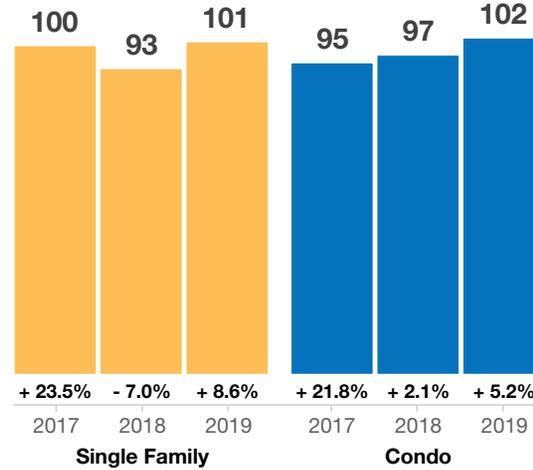
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



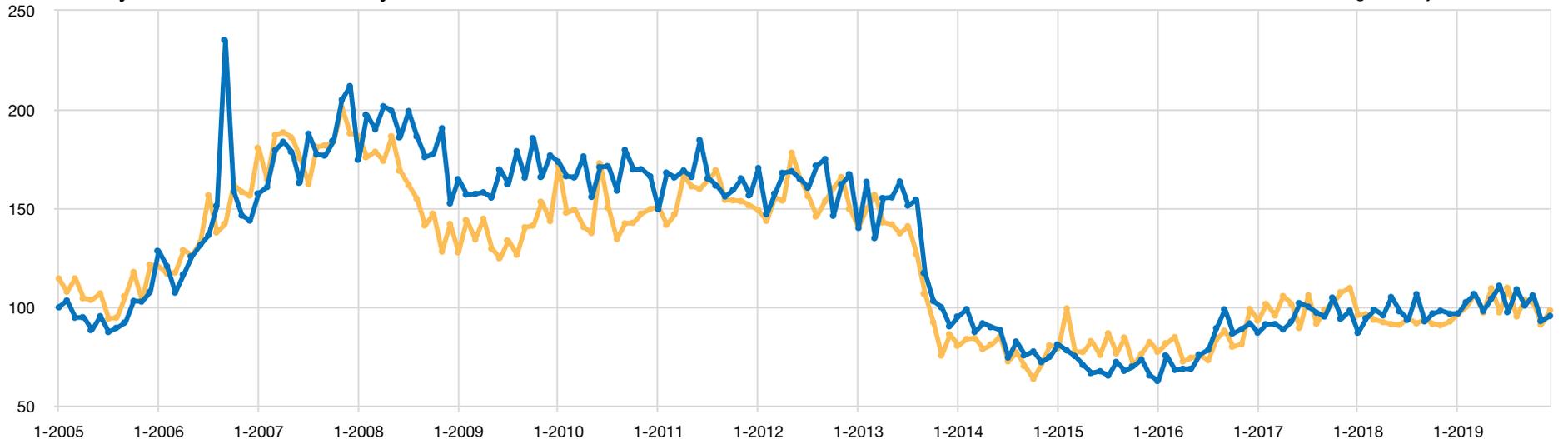
Year-to-Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	96	0.0%	97	+ 11.5%
Feb-2019	100	+ 4.2%	102	+ 8.5%
Mar-2019	106	+ 14.0%	107	+ 9.2%
Apr-2019	97	+ 5.4%	98	+ 2.1%
May-2019	109	+ 19.8%	104	- 1.0%
Jun-2019	97	+ 6.6%	111	+ 13.3%
Jul-2019	110	+ 17.0%	97	+ 4.3%
Aug-2019	95	+ 3.3%	109	+ 2.8%
Sep-2019	104	+ 10.6%	101	+ 8.6%
Oct-2019	102	+ 12.1%	106	+ 9.3%
Nov-2019	91	0.0%	93	- 5.1%
Dec-2019	98	+ 5.4%	95	- 1.0%
12-Month Avg*	101	+ 9.0%	102	+ 4.9%

* Days on Market for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Overall Days on Market Until Sale by Month



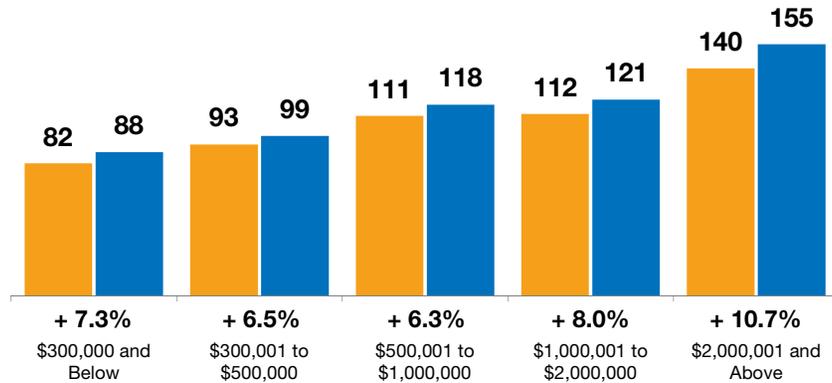
Overall Days on Market Until Sale by Price Range

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



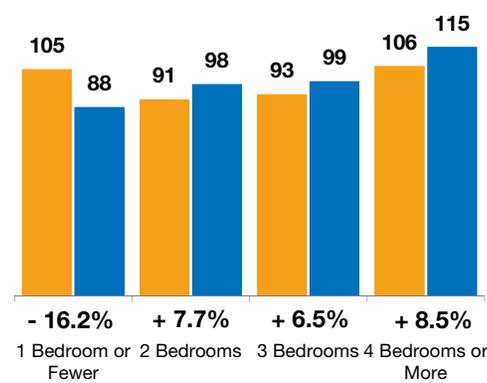
By Price Range

12-2018 12-2019



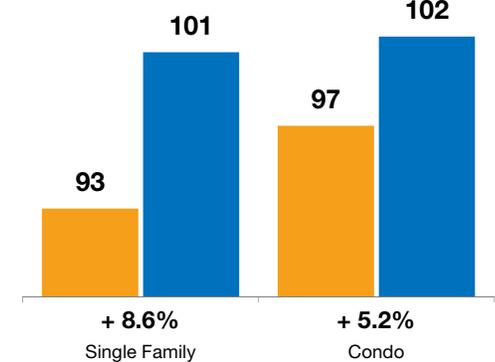
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range	12-2018	12-2019	Change
\$300,000 and Below	82	88	+ 7.3%
\$300,001 to \$500,000	93	99	+ 6.5%
\$500,001 to \$1,000,000	111	118	+ 6.3%
\$1,000,001 to \$2,000,000	112	121	+ 8.0%
\$2,000,001 and Above	140	155	+ 10.7%
All Price Ranges	95	101	+ 6.3%

Single Family

12-2018	12-2019	Change	12-2018	12-2019	Change
63	72	+ 14.3%	89	95	+ 6.7%
88	97	+ 10.2%	102	102	0.0%
104	114	+ 9.6%	124	126	+ 1.6%
120	123	+ 2.5%	104	118	+ 13.5%
152	166	+ 9.2%	110	126	+ 14.5%
93	101	+ 8.6%	97	102	+ 5.2%

Condo

By Bedroom Count	12-2018	12-2019	Change
1 Bedroom or Fewer	105	88	- 16.2%
2 Bedrooms	91	98	+ 7.7%
3 Bedrooms	93	99	+ 6.5%
4 Bedrooms or More	106	115	+ 8.5%
All Bedroom Counts	95	101	+ 6.3%

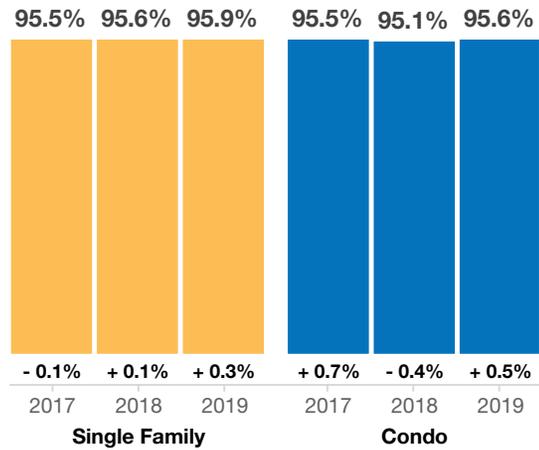
12-2018	12-2019	Change	12-2018	12-2019	Change
174	96	- 44.8%	96	86	- 10.1%
85	88	+ 3.5%	92	100	+ 8.5%
85	95	+ 11.8%	105	106	+ 1.1%
107	116	+ 8.4%	99	102	+ 3.3%
93	101	+ 8.6%	97	102	+ 5.2%

Overall Percent of Current List Price Received

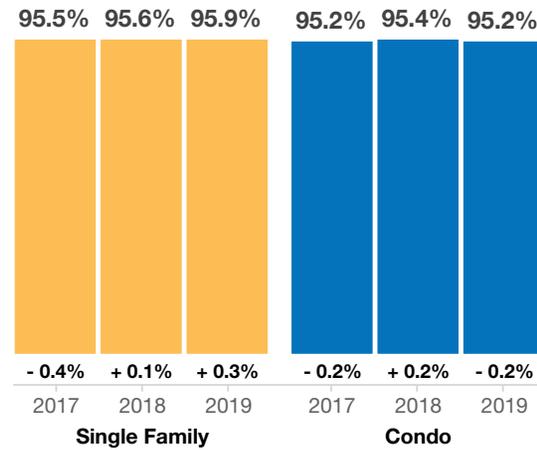


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December



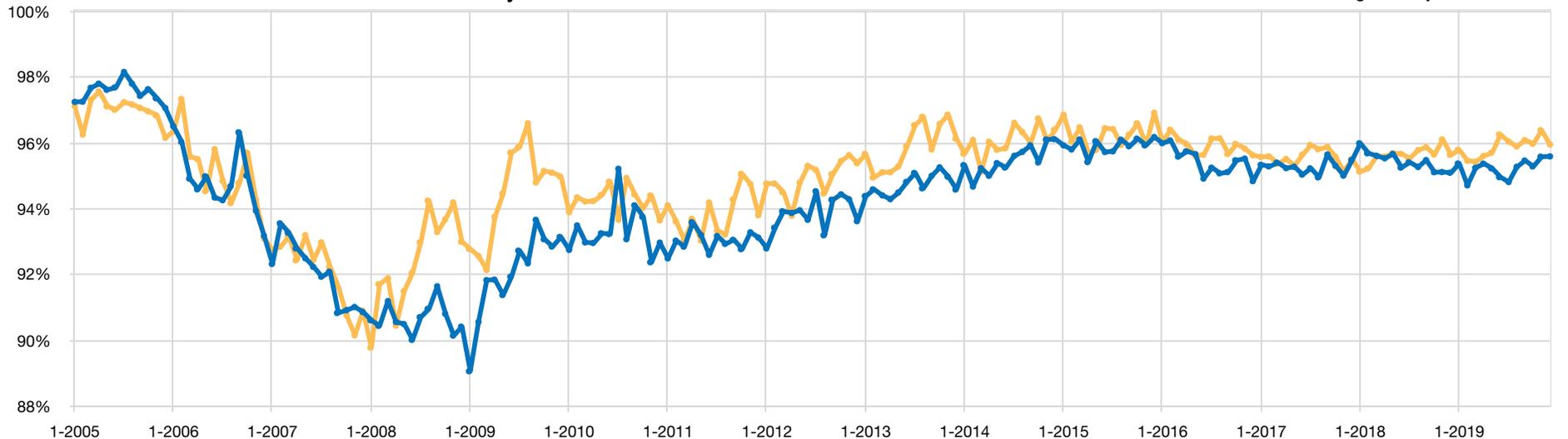
Year-to-Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	95.8%	+ 0.7%	95.4%	- 0.6%
Feb-2019	95.4%	+ 0.2%	94.7%	- 1.0%
Mar-2019	95.4%	- 0.2%	95.2%	- 0.4%
Apr-2019	95.6%	0.0%	95.4%	- 0.1%
May-2019	95.7%	0.0%	95.2%	- 0.4%
Jun-2019	96.2%	+ 0.5%	94.9%	- 0.3%
Jul-2019	96.0%	+ 0.5%	94.8%	- 0.6%
Aug-2019	95.9%	+ 0.1%	95.3%	0.0%
Sep-2019	96.1%	+ 0.3%	95.4%	- 0.1%
Oct-2019	96.0%	+ 0.4%	95.3%	+ 0.2%
Nov-2019	96.4%	+ 0.3%	95.6%	+ 0.5%
Dec-2019	95.9%	+ 0.3%	95.6%	+ 0.5%
12-Month Avg*	95.9%	+ 0.3%	95.2%	- 0.2%

* Pct. of List Price Received for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Overall Percent of Current List Price Received by Month



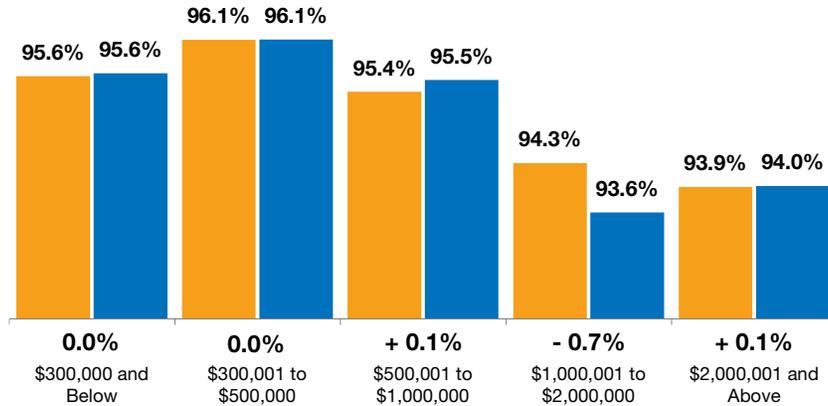
Overall Percent of Current List Price Received by Price Range

Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



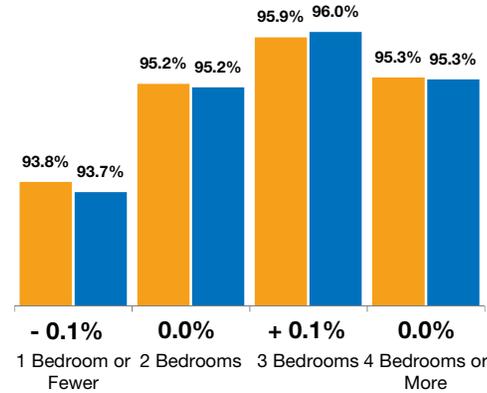
By Price Range

12-2018 12-2019



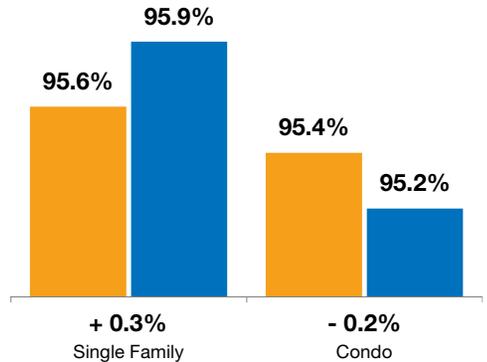
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range

	12-2018	12-2019	Change
\$300,000 and Below	95.6%	95.6%	0.0%
\$300,001 to \$500,000	96.1%	96.1%	0.0%
\$500,001 to \$1,000,000	95.4%	95.5%	+ 0.1%
\$1,000,001 to \$2,000,000	94.3%	93.6%	- 0.7%
\$2,000,001 and Above	93.9%	94.0%	+ 0.1%
All Price Ranges	95.5%	95.5%	0.0%

Single Family

	12-2018	12-2019	Change
1 Bedroom or Fewer	93.8%	93.7%	- 0.1%
2 Bedrooms	95.2%	95.2%	0.0%
3 Bedrooms	95.9%	96.0%	+ 0.1%
4 Bedrooms or More	95.3%	95.3%	0.0%
All Bedroom Counts	95.5%	95.5%	0.0%

Condo

	12-2018	12-2019	Change
1 Bedroom or Fewer	88.6%	91.7%	+ 3.5%
2 Bedrooms	94.4%	94.9%	+ 0.5%
3 Bedrooms	96.2%	96.4%	+ 0.2%
4 Bedrooms or More	95.1%	95.3%	+ 0.2%
All Bedroom Counts	95.6%	95.9%	+ 0.3%

By Bedroom Count

	12-2018	12-2019	Change
1 Bedroom or Fewer	93.8%	93.7%	- 0.1%
2 Bedrooms	95.2%	95.2%	0.0%
3 Bedrooms	95.9%	96.0%	+ 0.1%
4 Bedrooms or More	95.3%	95.3%	0.0%
All Bedroom Counts	95.5%	95.5%	0.0%

	12-2018	12-2019	Change
1 Bedroom or Fewer	88.6%	91.7%	+ 3.5%
2 Bedrooms	94.4%	94.9%	+ 0.5%
3 Bedrooms	96.2%	96.4%	+ 0.2%
4 Bedrooms or More	95.1%	95.3%	+ 0.2%
All Bedroom Counts	95.6%	95.9%	+ 0.3%

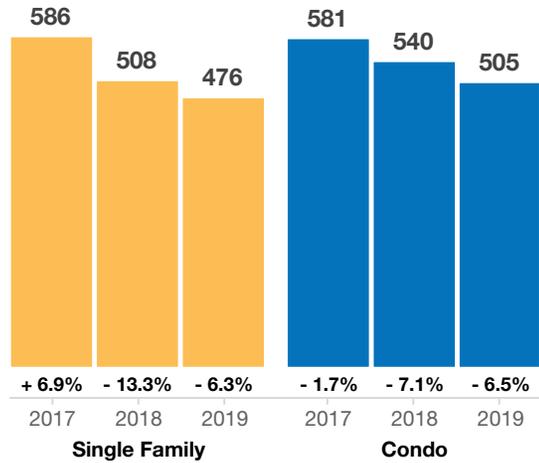
	12-2018	12-2019	Change
1 Bedroom or Fewer	94.5%	94.0%	- 0.5%
2 Bedrooms	95.4%	95.2%	- 0.2%
3 Bedrooms	95.5%	95.4%	- 0.1%
4 Bedrooms or More	97.1%	94.9%	- 2.3%
All Bedroom Counts	95.4%	95.2%	- 0.2%

Overall New Listings

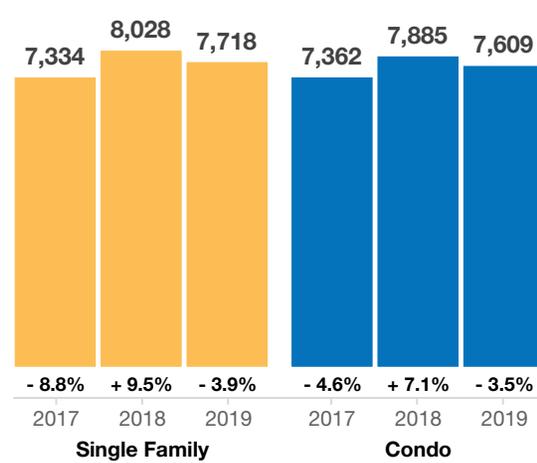
A count of the properties that have been newly listed on the market in a given month.



December

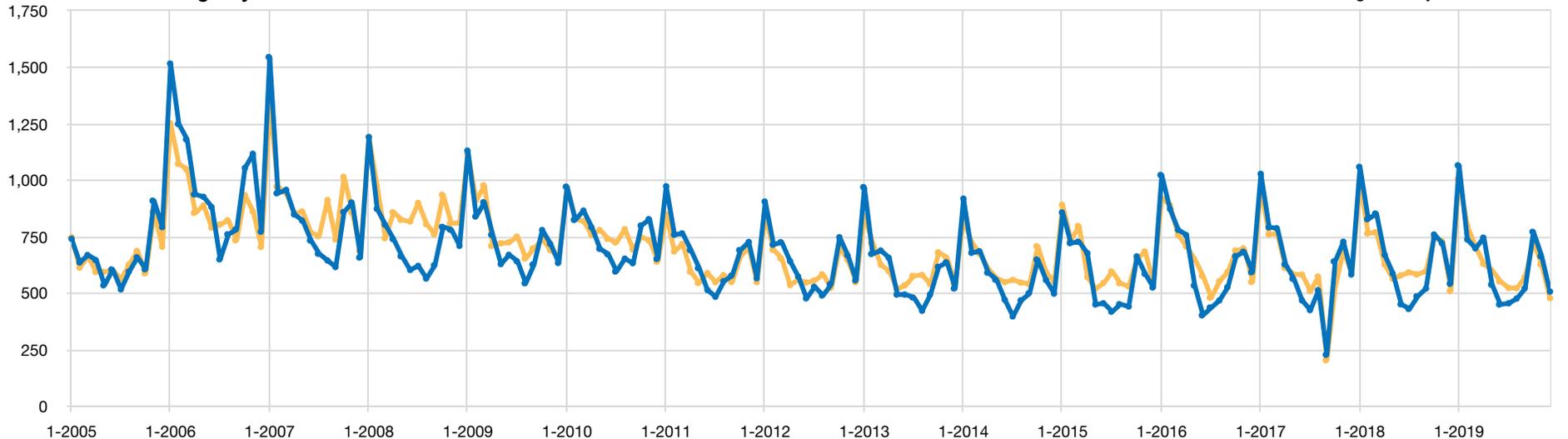


Year-to-Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	1,003	+ 2.0%	1,065	+ 0.7%
Feb-2019	797	+ 4.5%	736	- 10.9%
Mar-2019	703	- 8.5%	697	- 18.1%
Apr-2019	628	+ 0.5%	744	+ 11.4%
May-2019	600	+ 6.8%	536	- 8.4%
Jun-2019	551	- 4.5%	448	- 0.2%
Jul-2019	521	- 11.7%	453	+ 5.8%
Aug-2019	520	- 10.5%	474	- 2.1%
Sep-2019	569	- 4.5%	519	0.0%
Oct-2019	725	- 2.9%	770	+ 1.6%
Nov-2019	625	- 14.1%	662	- 7.9%
Dec-2019	476	- 6.3%	505	- 6.5%
12-Month Avg	643	- 3.9%	634	- 3.5%

Overall New Listings by Month

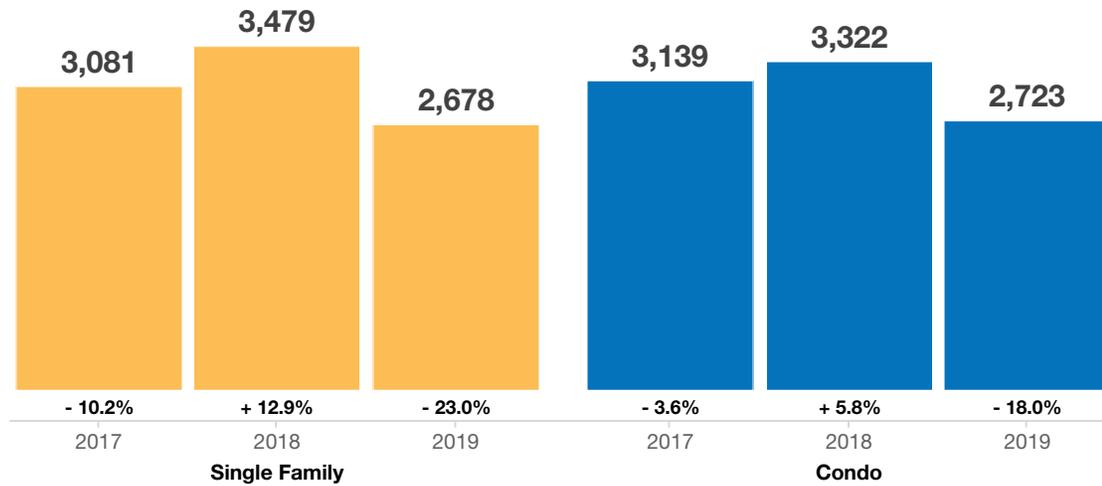


Overall Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

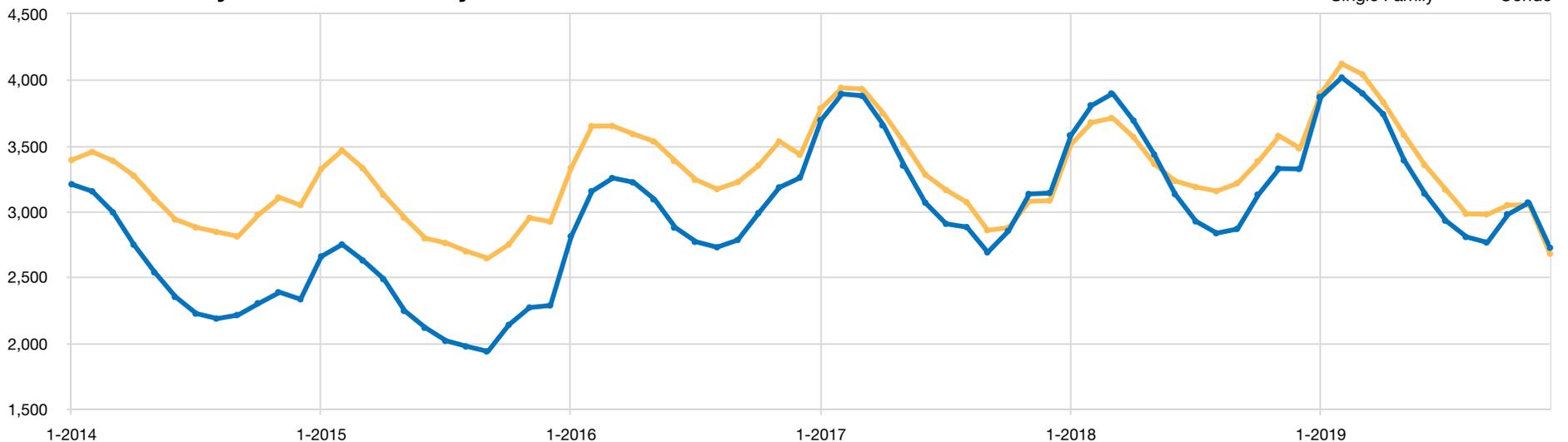


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	3,896	+ 11.0%	3,869	+ 8.1%
Feb-2019	4,122	+ 12.1%	4,018	+ 5.6%
Mar-2019	4,042	+ 8.9%	3,897	+ 0.0%
Apr-2019	3,830	+ 7.5%	3,739	+ 1.3%
May-2019	3,581	+ 6.5%	3,388	- 1.3%
Jun-2019	3,351	+ 3.7%	3,135	+ 0.1%
Jul-2019	3,166	- 0.6%	2,929	+ 0.2%
Aug-2019	2,981	- 5.5%	2,805	- 1.0%
Sep-2019	2,977	- 7.3%	2,763	- 3.6%
Oct-2019	3,047	- 9.9%	2,978	- 4.8%
Nov-2019	3,050	- 14.6%	3,067	- 7.8%
Dec-2019	2,678	- 23.0%	2,723	- 18.0%
12-Month Avg	3,393	- 0.8%	3,276	- 1.6%

Historical Inventory of Homes for Sale by Month



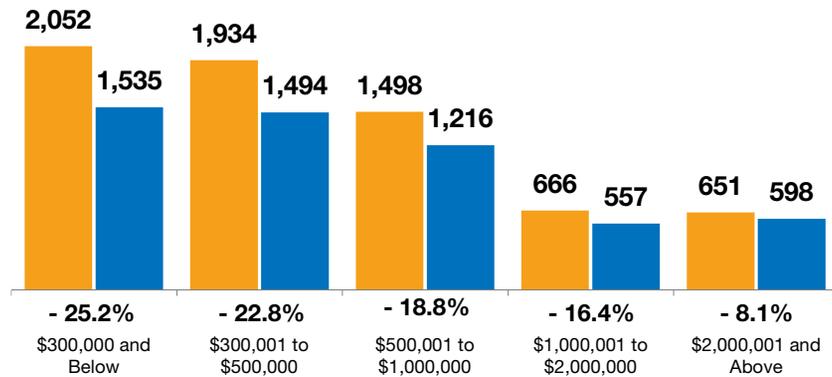
Overall Inventory of Homes for Sale by Price Range

The number of properties available for sale in active status at the end of the most recent month. **Based on one month of activity.**



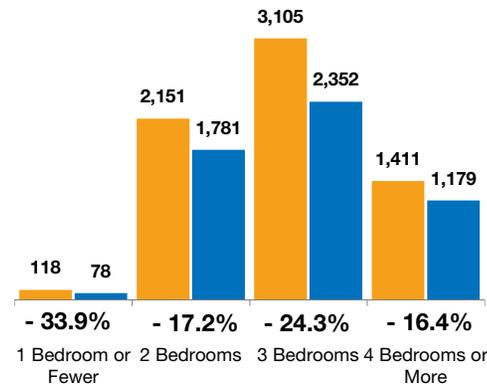
By Price Range

12-2018 12-2019



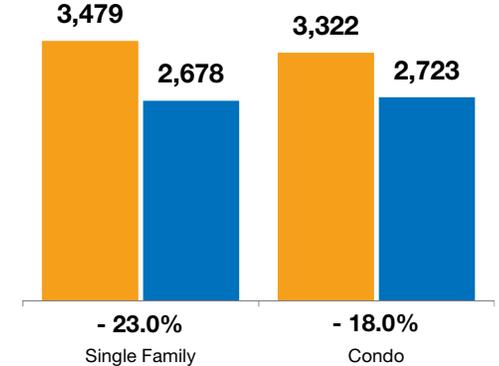
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range

	12-2018	12-2019	Change
\$300,000 and Below	2,052	1,535	- 25.2%
\$300,001 to \$500,000	1,934	1,494	- 22.8%
\$500,001 to \$1,000,000	1,498	1,216	- 18.8%
\$1,000,001 to \$2,000,000	666	557	- 16.4%
\$2,000,001 and Above	651	598	- 8.1%
All Price Ranges	6,801	5,401	- 20.6%

Single Family

	12-2018	12-2019	Change
1 Bedroom or Fewer	470	300	- 36.2%
2 Bedrooms	1,112	797	- 28.3%
3 Bedrooms	974	797	- 18.2%
4 Bedrooms or More	419	356	- 15.0%
All Single Family	3,479	2,678	- 23.0%

Condo

	12-2018	12-2019	Change
1 Bedroom or Fewer	1582	1235	- 21.9%
2 Bedrooms	822	697	- 15.2%
3 Bedrooms	524	419	- 20.0%
4 Bedrooms or More	247	201	- 18.6%
All Condo	3,322	2,723	- 18.0%

By Bedroom Count

	12-2018	12-2019	Change
1 Bedroom or Fewer	118	78	- 33.9%
2 Bedrooms	2,151	1,781	- 17.2%
3 Bedrooms	3,105	2,352	- 24.3%
4 Bedrooms or More	1,411	1,179	- 16.4%
All Bedroom Counts	6,801	5,401	- 20.6%

	12-2018	12-2019	Change
1 Bedroom or Fewer	24	19	- 20.8%
2 Bedrooms	303	255	- 15.8%
3 Bedrooms	1,823	1,307	- 28.3%
4 Bedrooms or More	1,324	1,093	- 17.4%
All Single Family	3,479	2,678	- 23.0%

	12-2018	12-2019	Change
1 Bedroom or Fewer	94	59	- 37.2%
2 Bedrooms	1,848	1,526	- 17.4%
3 Bedrooms	1,282	927	- 27.7%
4 Bedrooms or More	87	86	- 1.1%
All Condo	3,322	2,723	- 18.0%

Listing and Sales Summary Report

December 2019



	Median Closed Price			Total Sales			Inventory			Average Days On Market		
	Dec-19	Dec-18	% Change	Dec-19	Dec-18	% Change	Dec-19	Dec-18	% Change	Dec-19	Dec-18	% Change
Overall Naples Market**	\$348,000	\$326,000	+6.7%	929	702	+32.3%	5,401	6,801	-20.6%	97	94	+3.2%
Collier County	\$360,000	\$335,000	+7.5%	1023	761	+34.4%	6,084	7,581	-19.7%	101	97	+4.1%
Ave Maria	\$300,000	\$271,725	+10.4%	11	10	+10.0%	90	81	+11.1%	160	111	+44.1%
Central Naples	\$272,500	\$243,000	+12.1%	144	110	+30.9%	622	898	-30.7%	86	89	-3.4%
East Naples	\$315,000	\$308,990	+1.9%	186	169	+10.1%	1,097	1,415	-22.5%	100	93	+7.5%
Everglades City	\$133,000	\$215,000	-38.1%	1	1	0.0%	9	6	+50.0%	103	75	+37.3%
Immokalee	\$174,900	\$197,450	-11.4%	7	6	+16.7%	13	23	-43.5%	34	94	-63.8%
Immokalee / Ave Maria	\$250,000	\$238,750	+4.7%	18	16	+12.5%	103	103	0.0%	111	105	+5.7%
Naples	\$350,000	\$329,850	+6.1%	911	686	+32.8%	5,298	6,701	-20.9%	97	94	+3.2%
Naples Beach	\$875,000	\$660,000	+32.6%	140	88	+59.1%	1,293	1,517	-14.8%	115	91	+26.4%
North Naples	\$420,000	\$400,000	+5.0%	277	200	+38.5%	1,375	1,778	-22.7%	101	103	-1.9%
South Naples	\$285,000	\$250,000	+14.0%	164	119	+37.8%	911	1,090	-16.4%	79	88	-10.2%
34102	\$1,062,500	\$805,750	+31.9%	36	24	+50.0%	444	563	-21.1%	144	94	+53.2%
34103	\$925,000	\$503,000	+83.9%	41	25	+64.0%	366	422	-13.3%	94	96	-2.1%
34104	\$240,000	\$230,000	+4.3%	67	51	+31.4%	296	390	-24.1%	79	95	-16.8%
34105	\$401,000	\$255,000	+57.3%	48	37	+29.7%	242	358	-32.4%	113	99	+14.1%
34108	\$630,000	\$595,000	+5.9%	63	39	+61.5%	483	532	-9.2%	113	86	+31.4%
34109	\$355,000	\$342,900	+3.5%	75	47	+59.6%	288	444	-35.1%	81	96	-15.6%
34110	\$436,250	\$425,000	+2.6%	96	61	+57.4%	560	623	-10.1%	106	94	+12.8%
34112	\$199,500	\$205,000	-2.7%	78	66	+18.2%	442	540	-18.1%	74	82	-9.8%
34113	\$340,000	\$385,000	-11.7%	86	53	+62.3%	469	550	-14.7%	83	94	-11.7%
34114	\$329,000	\$338,638	-2.8%	72	62	+16.1%	524	639	-18.0%	105	110	-4.5%
34116	\$285,000	\$272,000	+4.8%	29	22	+31.8%	84	150	-44.0%	55	59	-6.8%
34117	\$310,000	\$297,450	+4.2%	33	24	+37.5%	87	146	-40.4%	81	68	+19.1%
34119	\$435,000	\$425,000	+2.4%	106	92	+15.2%	526	711	-26.0%	111	113	-1.8%
34120	\$300,000	\$295,000	+1.7%	81	83	-2.4%	486	630	-22.9%	102	88	+15.9%
34137	--	--	--	0	0	--	0	0	--	--	--	--
34142	\$250,000	\$238,750	+4.7%	18	16	+12.5%	103	103	0.0%	111	105	+5.7%

* Overall Naples Market is defined as Collier County, excluding Marco Island.

Local Market Update – December 2019

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Naples Beach

34102, 34103, 34108

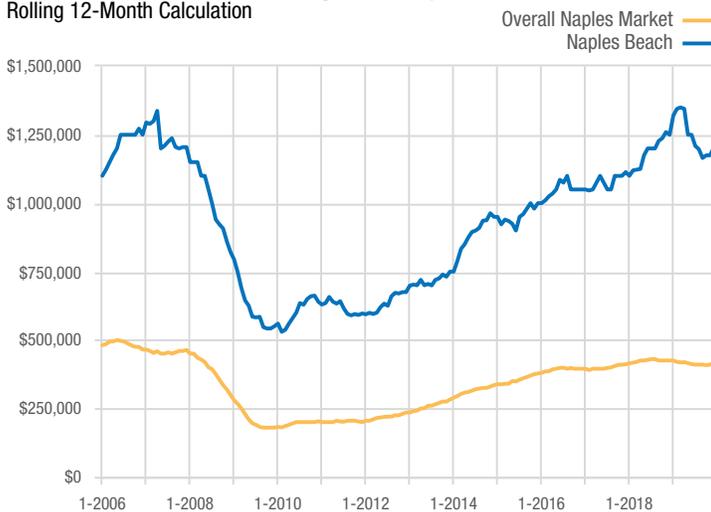
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	79	78	- 1.3%	1,213	1,128	- 7.0%
Total Sales	29	54	+ 86.2%	669	712	+ 6.4%
Days on Market Until Sale	69	136	+ 97.1%	107	128	+ 19.6%
Median Closed Price*	\$880,000	\$1,250,000	+ 42.0%	\$1,250,000	\$1,200,000	- 4.0%
Average Closed Price*	\$2,174,274	\$2,161,119	- 0.6%	\$2,212,157	\$2,206,930	- 0.2%
Percent of List Price Received*	92.0%	94.6%	+ 2.8%	93.7%	94.0%	+ 0.3%
Inventory of Homes for Sale	648	505	- 22.1%	—	—	—
Months Supply of Inventory	11.6	8.5	- 26.7%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	133	125	- 6.0%	1,844	1,782	- 3.4%
Total Sales	59	86	+ 45.8%	1,080	1,070	- 0.9%
Days on Market Until Sale	102	102	0.0%	105	114	+ 8.6%
Median Closed Price*	\$625,000	\$565,000	- 9.6%	\$640,000	\$660,000	+ 3.1%
Average Closed Price*	\$948,014	\$950,515	+ 0.3%	\$918,000	\$991,698	+ 8.0%
Percent of List Price Received*	94.4%	94.9%	+ 0.5%	94.9%	94.5%	- 0.4%
Inventory of Homes for Sale	869	788	- 9.3%	—	—	—
Months Supply of Inventory	9.7	8.8	- 9.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

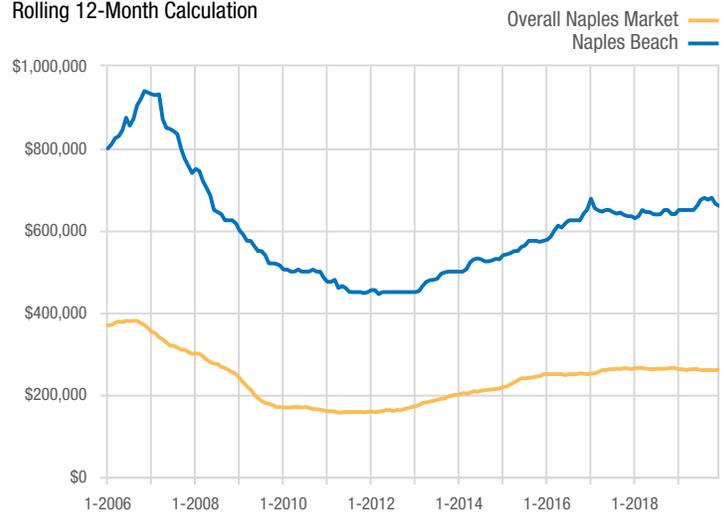
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – December 2019

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North Naples

34109, 34110, 34119

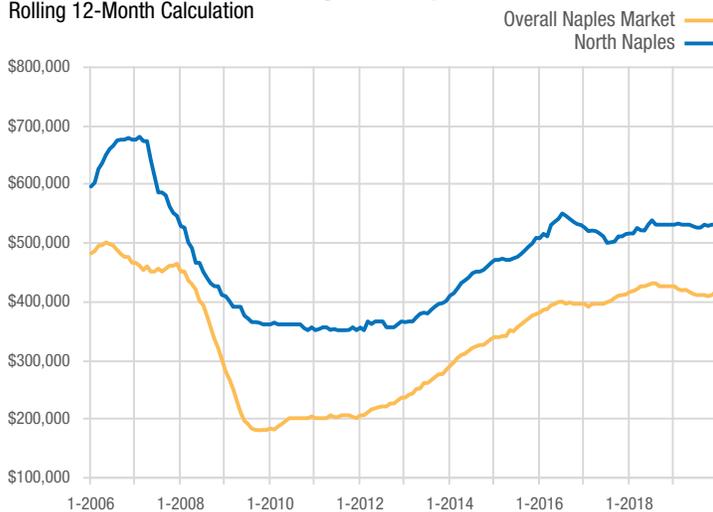
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	132	106	- 19.7%	2,119	1,945	- 8.2%
Total Sales	101	131	+ 29.7%	1,252	1,311	+ 4.7%
Days on Market Until Sale	121	109	- 9.9%	106	106	0.0%
Median Closed Price*	\$535,000	\$529,546	- 1.0%	\$530,000	\$530,000	0.0%
Average Closed Price*	\$747,470	\$798,703	+ 6.9%	\$751,230	\$718,114	- 4.4%
Percent of List Price Received*	95.1%	95.8%	+ 0.7%	95.0%	95.4%	+ 0.4%
Inventory of Homes for Sale	907	683	- 24.7%	—	—	—
Months Supply of Inventory	8.7	6.3	- 27.6%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	142	138	- 2.8%	2,173	2,098	- 3.5%
Total Sales	99	146	+ 47.5%	1,518	1,422	- 6.3%
Days on Market Until Sale	85	95	+ 11.8%	91	101	+ 11.0%
Median Closed Price*	\$265,000	\$270,000	+ 1.9%	\$275,000	\$265,000	- 3.6%
Average Closed Price*	\$334,880	\$373,916	+ 11.7%	\$463,854	\$344,610	- 25.7%
Percent of List Price Received*	95.4%	95.6%	+ 0.2%	96.0%	95.5%	- 0.5%
Inventory of Homes for Sale	871	692	- 20.6%	—	—	—
Months Supply of Inventory	6.9	5.8	- 15.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

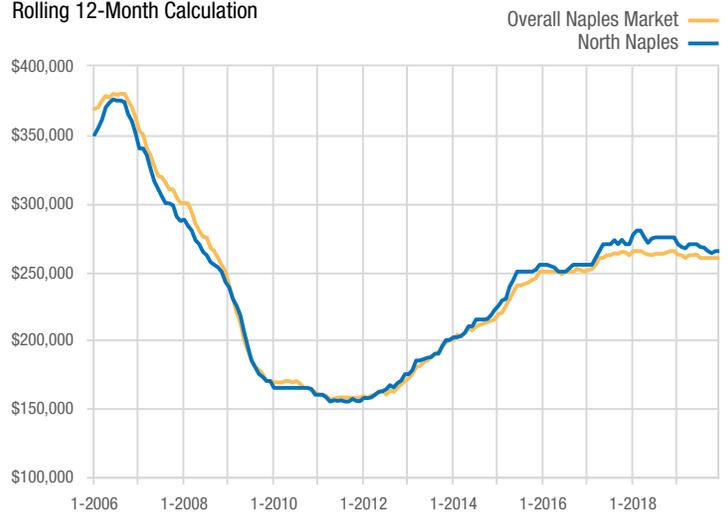
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – December 2019

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Central Naples

34104, 34105, 34116

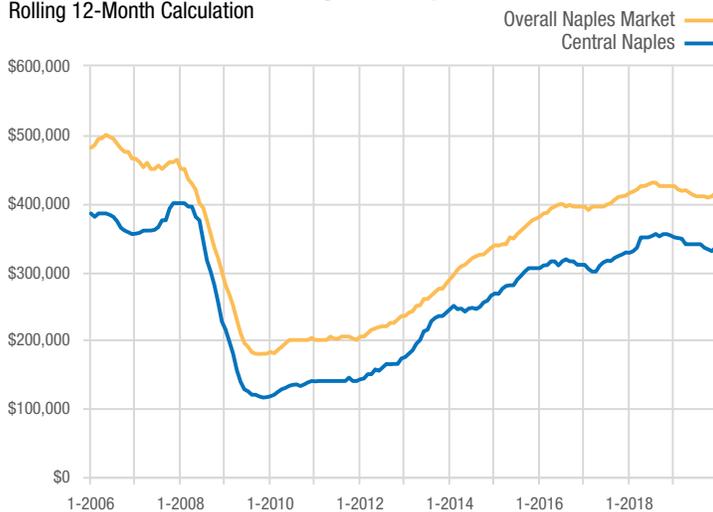
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	65	60	- 7.7%	1,132	1,065	- 5.9%
Total Sales	52	76	+ 46.2%	690	720	+ 4.3%
Days on Market Until Sale	74	82	+ 10.8%	75	87	+ 16.0%
Median Closed Price*	\$332,500	\$363,500	+ 9.3%	\$352,795	\$335,000	- 5.0%
Average Closed Price*	\$445,665	\$635,333	+ 42.6%	\$558,775	\$529,810	- 5.2%
Percent of List Price Received*	96.1%	95.9%	- 0.2%	96.3%	96.0%	- 0.3%
Inventory of Homes for Sale	449	321	- 28.5%	—	—	—
Months Supply of Inventory	7.8	5.4	- 30.8%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	80	68	- 15.0%	1,263	1,082	- 14.3%
Total Sales	58	68	+ 17.2%	843	803	- 4.7%
Days on Market Until Sale	102	90	- 11.8%	89	91	+ 2.2%
Median Closed Price*	\$197,750	\$201,500	+ 1.9%	\$190,000	\$186,070	- 2.1%
Average Closed Price*	\$217,409	\$216,696	- 0.3%	\$224,150	\$212,828	- 5.1%
Percent of List Price Received*	95.3%	95.8%	+ 0.5%	95.4%	95.3%	- 0.1%
Inventory of Homes for Sale	449	301	- 33.0%	—	—	—
Months Supply of Inventory	6.4	4.5	- 29.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

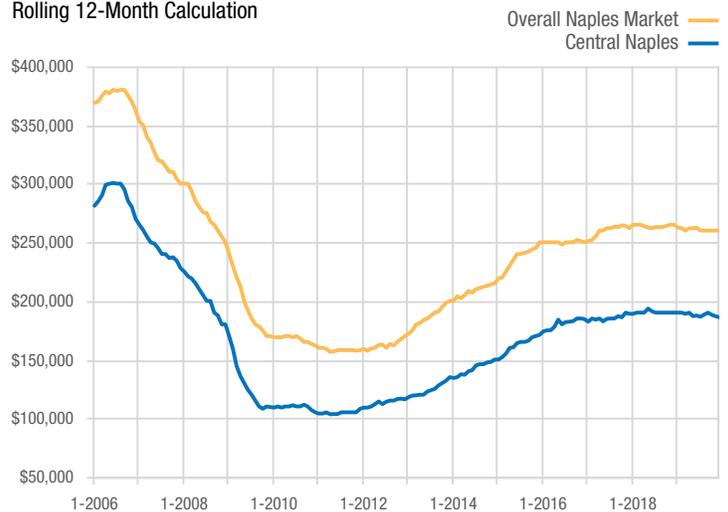
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – December 2019

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South Naples

34112, 34113

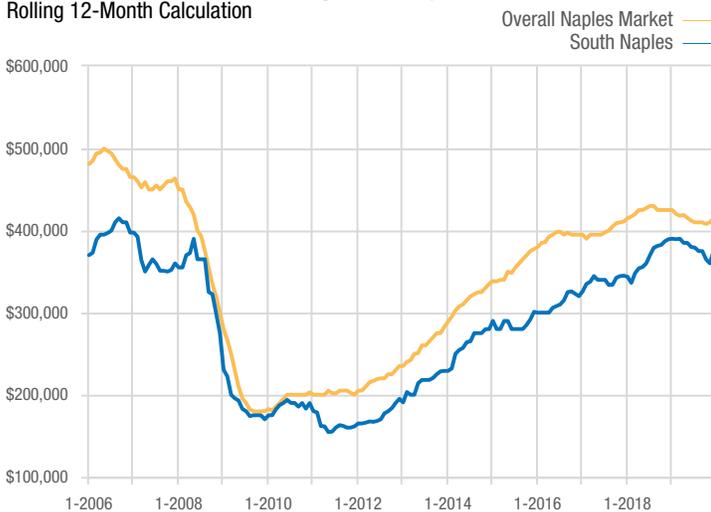
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	51	67	+ 31.4%	930	968	+ 4.1%
Total Sales	43	60	+ 39.5%	536	598	+ 11.6%
Days on Market Until Sale	87	77	- 11.5%	95	94	- 1.1%
Median Closed Price*	\$385,000	\$442,250	+ 14.9%	\$389,500	\$375,000	- 3.7%
Average Closed Price*	\$485,844	\$590,530	+ 21.5%	\$484,337	\$470,558	- 2.8%
Percent of List Price Received*	94.9%	95.1%	+ 0.2%	95.3%	95.3%	0.0%
Inventory of Homes for Sale	410	327	- 20.2%	—	—	—
Months Supply of Inventory	9.2	6.6	- 28.3%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	111	100	- 9.9%	1,610	1,706	+ 6.0%
Total Sales	76	104	+ 36.8%	955	1,134	+ 18.7%
Days on Market Until Sale	88	80	- 9.1%	96	95	- 1.0%
Median Closed Price*	\$218,750	\$211,250	- 3.4%	\$207,000	\$202,000	- 2.4%
Average Closed Price*	\$248,008	\$243,690	- 1.7%	\$228,907	\$232,901	+ 1.7%
Percent of List Price Received*	95.1%	95.9%	+ 0.8%	95.2%	95.0%	- 0.2%
Inventory of Homes for Sale	680	584	- 14.1%	—	—	—
Months Supply of Inventory	8.5	6.2	- 27.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

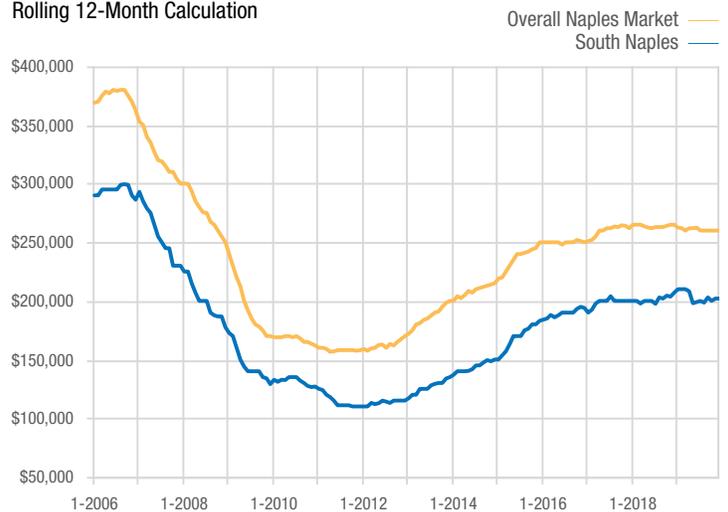
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



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Local Market Update – December 2019

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East Naples

34114, 34117, 34120, 34137

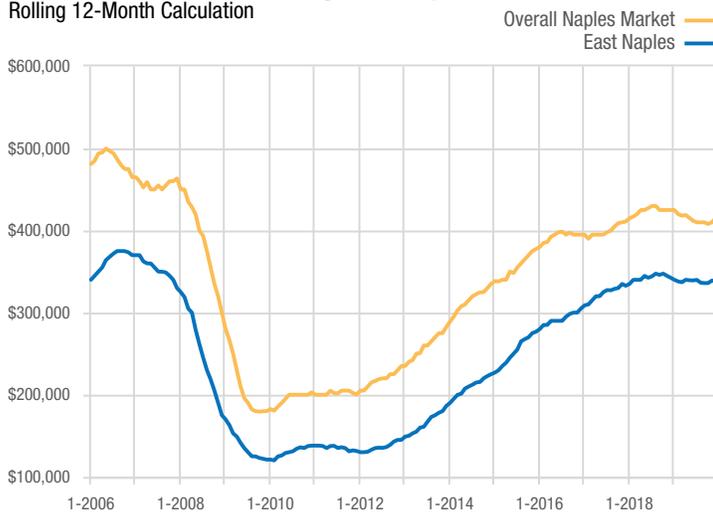
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	162	147	- 9.3%	2,382	2,319	- 2.6%
Total Sales	124	137	+ 10.5%	1,423	1,664	+ 16.9%
Days on Market Until Sale	85	94	+ 10.6%	84	95	+ 13.1%
Median Closed Price*	\$327,400	\$332,000	+ 1.4%	\$342,500	\$339,000	- 1.0%
Average Closed Price*	\$387,804	\$419,598	+ 8.2%	\$397,326	\$405,579	+ 2.1%
Percent of List Price Received*	96.6%	97.1%	+ 0.5%	96.7%	97.1%	+ 0.4%
Inventory of Homes for Sale	977	752	- 23.0%	—	—	—
Months Supply of Inventory	8.2	5.4	- 34.1%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	73	72	- 1.4%	967	910	- 5.9%
Total Sales	45	49	+ 8.9%	580	635	+ 9.5%
Days on Market Until Sale	118	115	- 2.5%	111	105	- 5.4%
Median Closed Price*	\$282,450	\$270,000	- 4.4%	\$279,000	\$272,000	- 2.5%
Average Closed Price*	\$277,655	\$269,778	- 2.8%	\$272,871	\$278,250	+ 2.0%
Percent of List Price Received*	95.0%	95.7%	+ 0.7%	95.5%	96.0%	+ 0.5%
Inventory of Homes for Sale	438	345	- 21.2%	—	—	—
Months Supply of Inventory	9.1	6.5	- 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

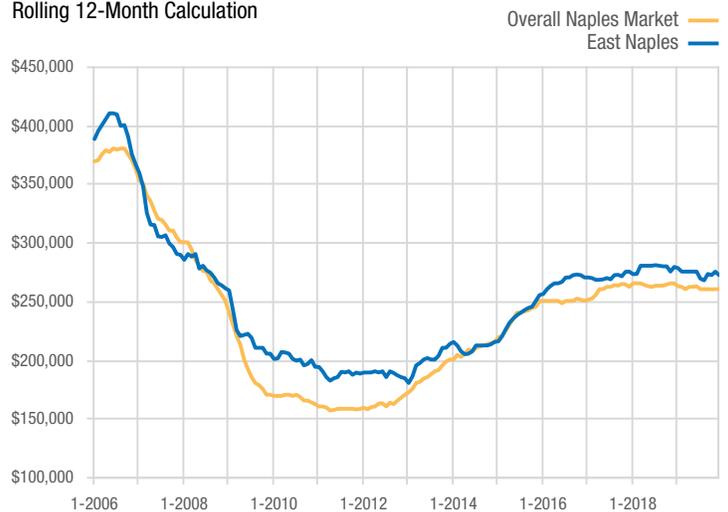
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – December 2019

A Research Tool Provided by Naples Area Board of REALTORS®



Immokalee / Ave Maria

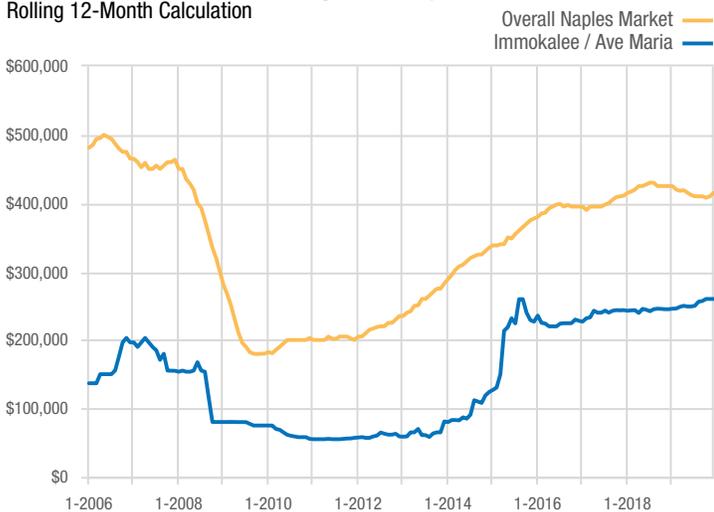
Single Family	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	19	18	- 5.3%	252	293	+ 16.3%
Total Sales	13	17	+ 30.8%	144	154	+ 6.9%
Days on Market Until Sale	90	82	- 8.9%	77	87	+ 13.0%
Median Closed Price*	\$240,000	\$260,000	+ 8.3%	\$245,000	\$260,000	+ 6.1%
Average Closed Price*	\$276,935	\$255,769	- 7.6%	\$256,447	\$272,088	+ 6.1%
Percent of List Price Received*	98.5%	94.7%	- 3.9%	96.9%	96.7%	- 0.2%
Inventory of Homes for Sale	88	90	+ 2.3%	—	—	—
Months Supply of Inventory	7.3	7.0	- 4.1%	—	—	—

Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	28	31	+ 10.7%
Total Sales	3	1	- 66.7%	14	21	+ 50.0%
Days on Market Until Sale	169	609	+ 260.4%	147	175	+ 19.0%
Median Closed Price*	\$237,500	\$221,975	- 6.5%	\$211,500	\$221,975	+ 5.0%
Average Closed Price*	\$240,167	\$221,975	- 7.6%	\$209,461	\$215,144	+ 2.7%
Percent of List Price Received*	95.0%	98.4%	+ 3.6%	95.2%	98.4%	+ 3.4%
Inventory of Homes for Sale	15	13	- 13.3%	—	—	—
Months Supply of Inventory	10.7	6.2	- 42.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

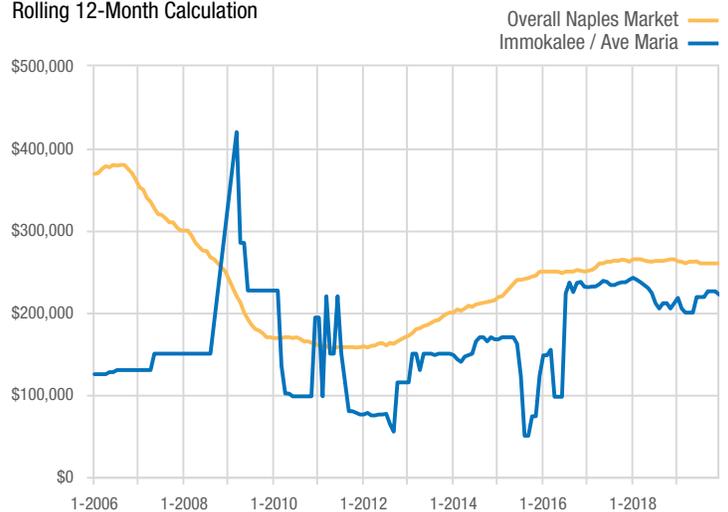
Median Closed Price - Single Family

Rolling 12-Month Calculation



Median Closed Price - Condo

Rolling 12-Month Calculation



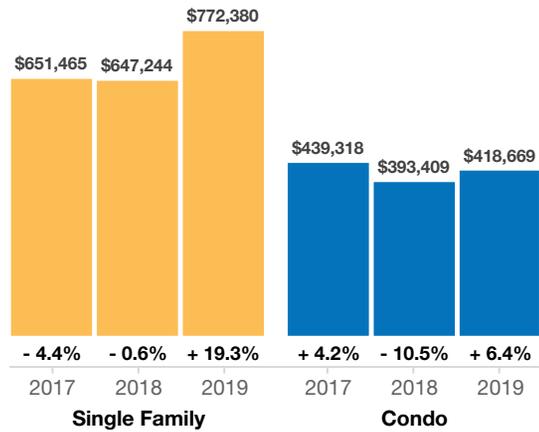
A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Overall Average Closed Price

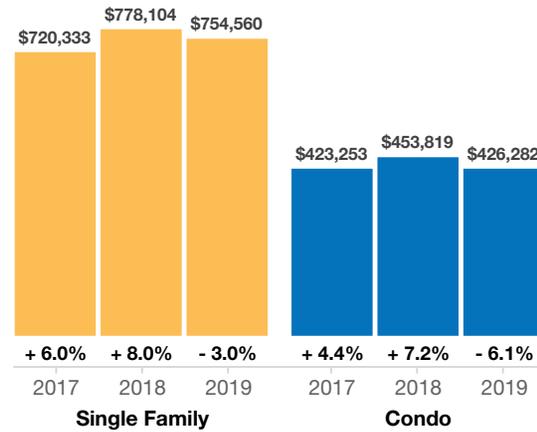
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



December



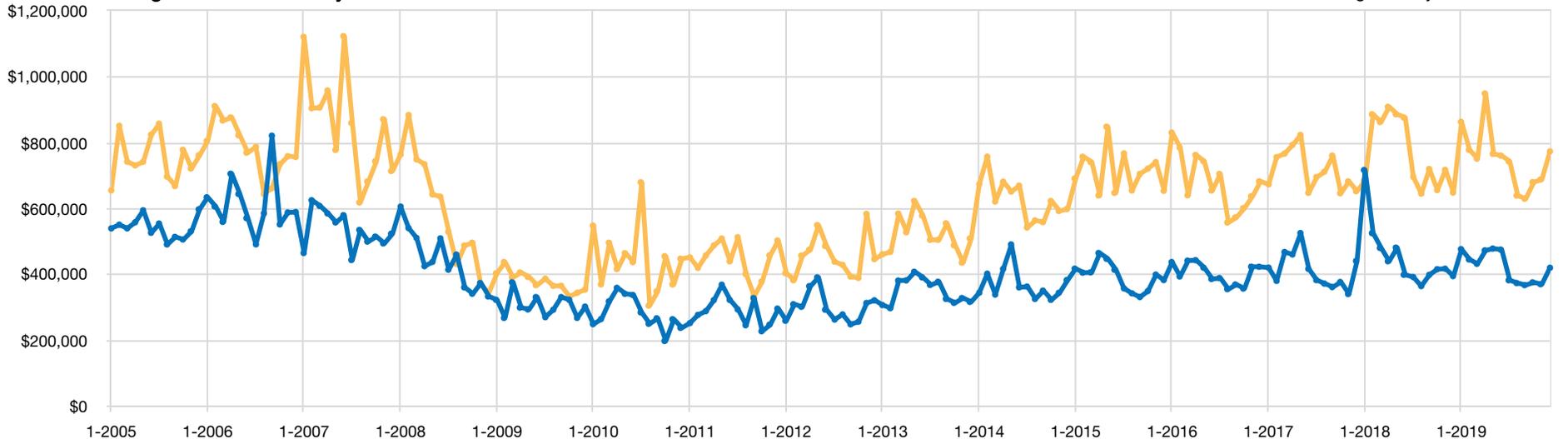
Year-to-Date



Average Closed Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	\$862,354	+ 26.1%	\$475,376	- 33.6%
Feb-2019	\$777,300	- 12.2%	\$444,096	- 15.3%
Mar-2019	\$750,465	- 12.9%	\$430,800	- 10.1%
Apr-2019	\$948,587	+ 4.5%	\$471,599	+ 7.5%
May-2019	\$764,928	- 13.6%	\$477,097	- 0.6%
Jun-2019	\$759,705	- 13.2%	\$473,845	+ 19.2%
Jul-2019	\$741,935	+ 6.8%	\$380,814	- 2.5%
Aug-2019	\$638,117	- 0.9%	\$372,184	+ 2.5%
Sep-2019	\$628,751	- 12.5%	\$365,996	- 7.8%
Oct-2019	\$678,997	+ 3.7%	\$374,376	- 9.6%
Nov-2019	\$687,032	- 4.1%	\$368,722	- 11.3%
Dec-2019	\$772,380	+ 19.3%	\$418,669	+ 6.4%
12-Month Avg*	\$754,560	- 3.0%	\$426,282	- 6.1%

* Average Closed Price for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Overall Average Closed Price by Month

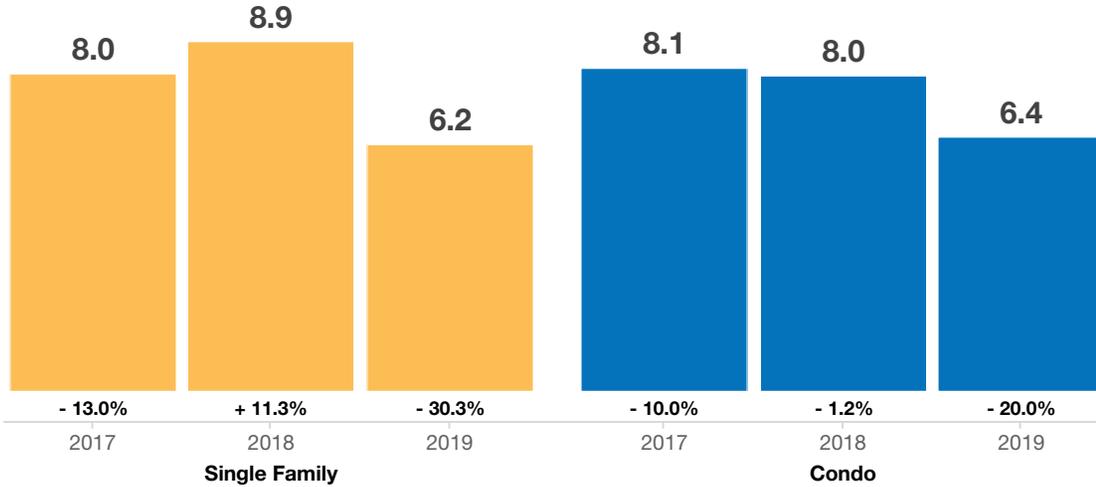


Overall Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly closed sales from the last 12 months.



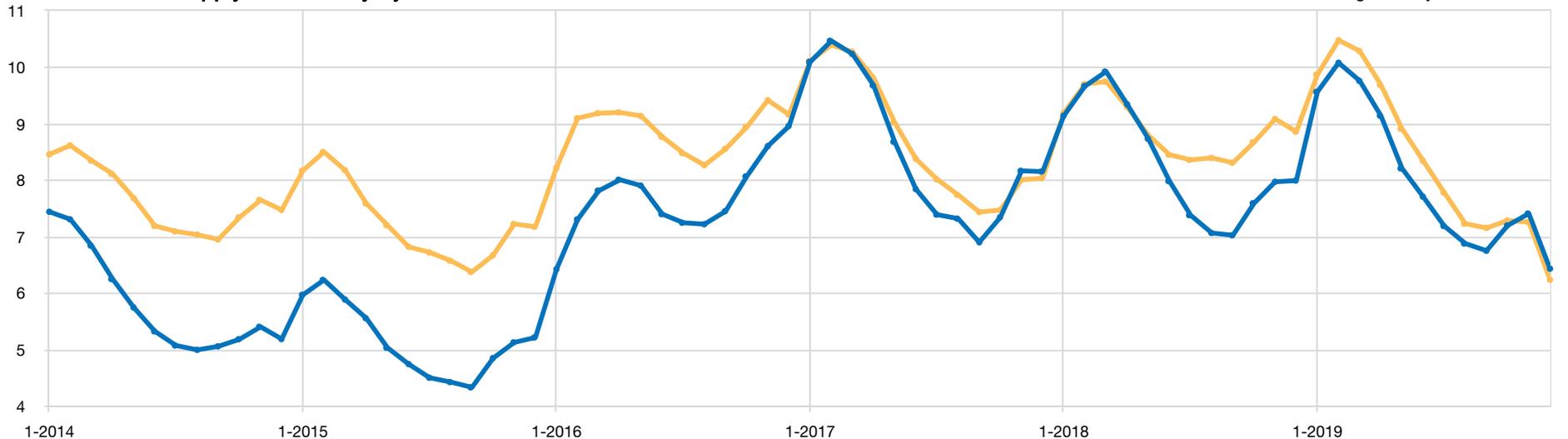
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	9.9	+ 7.6%	9.6	+ 5.5%
Feb-2019	10.5	+ 8.2%	10.1	+ 4.1%
Mar-2019	10.3	+ 6.2%	9.8	- 1.0%
Apr-2019	9.7	+ 4.3%	9.1	- 2.2%
May-2019	8.9	+ 1.1%	8.2	- 5.7%
Jun-2019	8.3	- 1.2%	7.7	- 3.8%
Jul-2019	7.8	- 7.1%	7.2	- 2.7%
Aug-2019	7.2	- 14.3%	6.9	- 2.8%
Sep-2019	7.1	- 14.5%	6.7	- 4.3%
Oct-2019	7.3	- 16.1%	7.2	- 5.3%
Nov-2019	7.3	- 19.8%	7.4	- 7.5%
Dec-2019	6.2	- 30.3%	6.4	- 20.0%
12-Month Avg*	8.4	- 5.9%	8.0	- 3.5%

* Months Supply for all properties from January 2019 through December 2019. This is not the average of the individual figures above.

Overall Months Supply of Inventory by Month



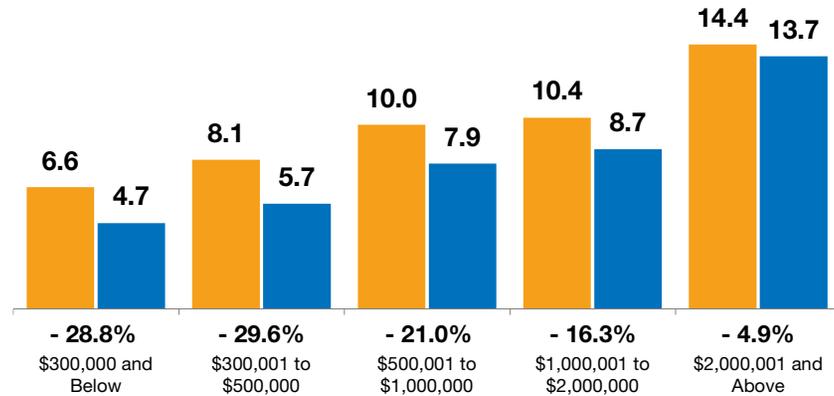
Overall Months Supply of Inventory by Price Range

The inventory of homes for sale at the end of the most recent month, divided by the average monthly sales from the last 12 months. **Based on one month of activity.**



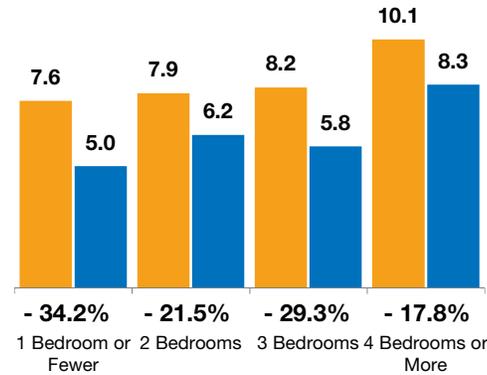
By Price Range

12-2018 12-2019



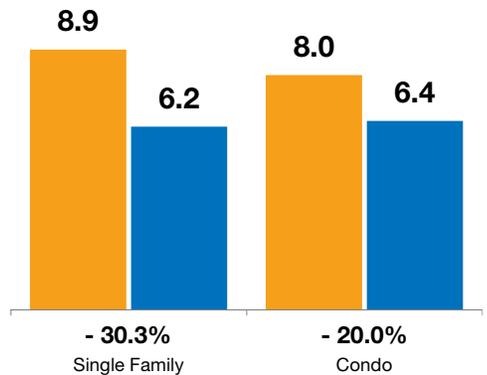
By Bedroom Count

12-2018 12-2019



By Property Type

12-2018 12-2019



All Properties

By Price Range	12-2018	12-2019	Change
\$300,000 and Below	6.6	4.7	- 28.8%
\$300,001 to \$500,000	8.1	5.7	- 29.6%
\$500,001 to \$1,000,000	10.0	7.9	- 21.0%
\$1,000,001 to \$2,000,000	10.4	8.7	- 16.3%
\$2,000,001 and Above	14.4	13.7	- 4.9%
All Price Ranges	8.4	6.3	- 25.0%

Single Family

12-2018	12-2019	Change	12-2018	12-2019	Change
5.6	3.3	- 41.1%	7.0	5.1	- 27.1%
7.7	4.8	- 37.7%	8.7	7.2	- 17.2%
9.8	7.7	- 21.4%	10.4	8.4	- 19.2%
12.7	9.2	- 27.6%	7.9	7.9	0.0%
15.2	13.6	- 10.5%	12.0	14.0	+ 16.7%
8.9	6.2	- 30.3%	8.0	6.4	- 20.0%

Condo

By Bedroom Count	12-2018	12-2019	Change
1 Bedroom or Fewer	7.6	5.0	- 34.2%
2 Bedrooms	7.9	6.2	- 21.5%
3 Bedrooms	8.2	5.8	- 29.3%
4 Bedrooms or More	10.1	8.3	- 17.8%
All Bedroom Counts	8.4	6.3	- 25.0%

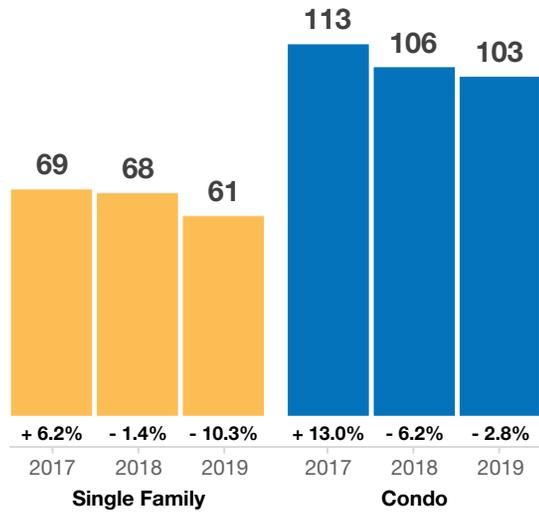
12-2018	12-2019	Change	12-2018	12-2019	Change
12.0	8.0	- 33.3%	6.9	4.3	- 37.7%
7.8	6.0	- 23.1%	7.9	6.3	- 20.3%
8.1	5.2	- 35.8%	8.3	6.6	- 20.5%
10.5	8.1	- 22.9%	6.6	11.1	+ 68.2%
8.9	6.2	- 30.3%	8.0	6.4	- 20.0%

Overall Housing Affordability Index

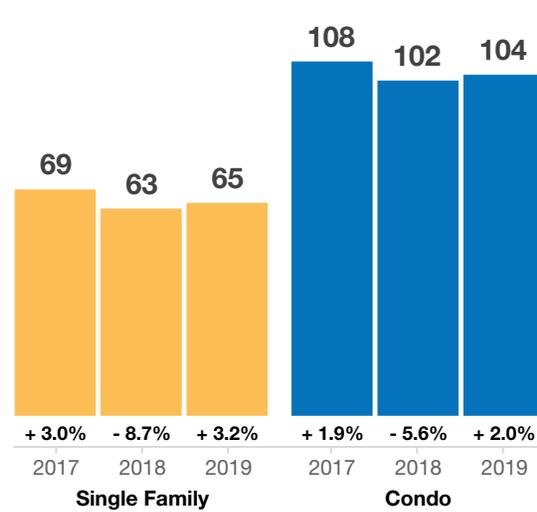


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

December



Year-to-Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2019	71	+ 10.9%	104	+ 18.2%
Feb-2019	67	+ 8.1%	102	+ 3.0%
Mar-2019	67	+ 11.7%	96	+ 2.1%
Apr-2019	58	- 3.3%	99	0.0%
May-2019	66	+ 6.5%	100	+ 1.0%
Jun-2019	68	+ 9.7%	102	- 1.0%
Jul-2019	67	+ 6.3%	112	+ 6.7%
Aug-2019	68	+ 3.0%	110	+ 2.8%
Sep-2019	67	- 1.5%	110	- 0.9%
Oct-2019	68	+ 19.3%	106	+ 15.2%
Nov-2019	64	+ 6.7%	104	+ 6.1%
Dec-2019	61	- 10.3%	103	- 2.8%
12-Month Avg	66	+ 4.8%	104	+ 4.0%

Overall Housing Affordability Index by Month

